

Building Effective Relationships with the Business Community

*Chambers of Commerce as a
Gateway*

1. Chambers, **A Vantage Point**
2. Chambers, **An Open Invitation**
3. Chambers, **A Healthy Dialogue**
4. **Final Thoughts**

Chambers, A Vantage Point

Chambers are not an interest group, they ARE your community

Chambers, An Open Invitation

Show up, shake hands

Chambers, A Healthy Dialogue

*Relationships first, laundry list
second*

Final Thoughts

- **A Business Friendly Culture Starts at the Top**
- **Understand the Cumulative Costs**
- **Chambers are Issues Focused**
- **Chambers aren't Interest Groups**

Questions?

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